

Market Requirements for Poland

From September 1, 1999 Amway Poland offers two different statuses:

	Description	Supporting documentation	Official contact information. (eg. Website, phone #, email address, etc)	Potential costs/Fees associated	Potential timeframe	Obtained by authorized agent allowed? (Y/N)	
Legal Requirement	Citizenship Requirement	No					
	Residency Requirement	residence permit in Poland for non-EU citizens (for ABO)		The Polish Embassy in home country			
	Local Address	Required					
	Visa Requirement	For citizens of some countries from outside the EU					
	Business Requirement (ie. Tax implications)	1. Company ID -register number. 2. CEIDG -Trade Register 3. REGON -statistical number 4. NIP- tax identification number 5. VAT - (Value Added Tax) Registration 6. ZUS - Social Security Registration		http://www.migrant.info.pl/cond-ucting-business-activity-in-poland-by-foreigners.html http://info-migrator.pl/en.htm	1. Company ID - registration fee from 0 to 700 EUR 2. CEIDG - no fee required 3. REGON - no fee required 4. NIP - no fee required 5. VAT - registration fee 41 EUR 6. ZUS - no fee required	1. Company ID - from 1 week to few months 2. CEIDG - max 7 days 3. REGON - max 7 days 4. NIP - max 30 days 5. VAT - 1 day 6. ZUS - 1 day	
	Local bank account	Required					
Business Entity	Who can be a distributor? (are corporations accepted?)	accordance with RoC eg: person: adult, mentally healthy, unpunished, etc					
	Minimum Age requirement	18 and older					
	Restriction on # of applicants	2 people					
	Who can register as a partner/applicant? (eg. Spouse, children, relatives)	spouse, children, parents, relatives, friends					
	Registrants prohibited (eg. Student, government worker.)	no restriction					
	Is an ABO able to register their Amway Business as a legal entity?	•Polish Citizens: sole entrepreneurship,civil partnership, general partnership and limited liability company •EU Citizens: sole entrepreneurship, general partnership, limited liability company •Foreign Citizens: limited liability company only.	<u>General partnership and Limited liability company:</u> The process for incorporation must be accomplished through the local court system. Registration in the National Court Register (KRS)		a. sole entrepreneurship - no fee required b. civil partnership - 300 EUR c. general partnership - 300 EUR d. limited liability company - 700 EUR	a. sole entrepreneurship - 1 week b. civil partnership - 14-60 days c. general partnership - 14-60 days d. limited liability company - few months	
	Does Contract explicitly allow transfer of assets to trust, legal entity, etc.	no					
Amway Requirement	Amway business Requirement (eg. Must be at certain PV level of percentage level to earn a bonus)	no		Amway Poland 02-819 Warsaw, Pulawska 366a www.amway.pl amway_pl@amway.com +48 22 32 71 900			
	Amway Limitations (eg. Frequency of visiting the market. Business advice from the market. Etc)	no					
	Registration Fee Requirement	purchase a start kit					
	Renewal Requirement	annual renewal, January 1 - December 31					
	Do you allow the sale of a distributorship?	yes					
Reference Materials	Cultural differences	no					
	Unique market characteristics (eg. Some products are not sold in this market.)	Some Nutrilite supplements are not sold because of legislative reasons					
Do you provide any additional support							

If you have any further questions or concerns, please contact the company at +48-22-32 71 900, amway_pl@amway.com