

Market Requirements for Australia/New Zealand

		Description	Supporting documentation	Official contact information. (eg. Website, phone #, email address, etc)	Potential costs/Fees associated	Potential timeframe	Obtained by authorized agent allowed? (Y/N)
Legal Requirement	Citizenship Requirement	N/A	N/A	N/A	N/A	N/A	
	Residency Requirement	Non-resident Agreement & residency requirements if entering the country personally	Interim management agreement and non resident IBO agreement is required.	Contact Business Relations: aust_bu@amway.com Ph: 1800 454 647	N/A	Within 48 - 72 hours once final paperwork is received	
	Local Address	Required if a permanent resident. If not a permanent resident, the IBO needs to complete an interim management agreement and non resident IBO agreement.	Interim management agreement and non resident IBO agreement is required.		N/A		
	Visa Requirement	If currently residing in market, a Permanent resident visa, working visa or student visa is required. If not residing in market, no visa is required.	Applicants are solely responsible for meeting visa requirements.		N/A		
	Business Requirement	Minimum requirement is either an in country bank account or management agreement with in market leader. A holder of an Australian Business Number: ABN if forming a Limited Liability Corporation or establishing a branch office. By forming an Australian Limited Liability Corporation which would have its shareholders/directors as principals of the Independent Business.	Application and Related Forms for IBO in Trust and Application and Related Forms for Corporate IBOs		N/A		
	Local bank account	Required for the payment of bonuses.	Direct debit/ credit notification	Download available from www.amway.com.au or contact aust_bu@amway.com Ph: 1800 454 647	Dependant on bank	24-48 hours on receipt of paperwork	
Business Entity	Who can be a distributor? (are corporations accepted?)	Individual persons (maximum of 2). Can register with a Company name or Trust. Additional paperwork will be required for Company or Trust.	IBO application form for a person. Application and Related Forms for IBO in Trust or for Corporate IBOs		N/A		
	Age requirement	18+			N/A		
	Restriction on # of applicants	The limit is 2. Contact Market for further inquiries.	No		N/A		
	Who can register as a partner/applicant? (eg. Spouse, children, relatives)	Any persons who fill the requirement to be an IBO.	If registered with 1 applicant and wanting to add an applicant, additional paperwork is required.		N/A		
	Registrants prohibited (eg. Student, government worker.)	Please refer rule 2.11 Rules of Conduct Australia and New Zealand	No		N/A	No	
	Is an ABO able to register their Amway Business as a legal entity?	Yes - additional paperwork is required. Please contact Business Relations or Business Conduct and Rules.	Interim management agreement and non resident IBO agreement is required.	Contact Business Conduct and Rules Ph:1800 454 647 or via email aust_bu@amway.com	N/A		
Amway Requirement	Does Contract explicitly allow transfer of assets to trust, legal entity, etc.	Yes - with limits. Additional paperwork required.	Application and Related Forms for IBO in Trust and Application and Related Forms for Corporate IBOs		N/A		
	Amway business Requirement ((eg. Must be at certain PV level of percentage level to earn a bonus)	Minimum 50 Personal PV per month.	1. Qualified platinum 2. #2 Business certification		N/A	Max 30 days after online registration for paperwork to be received by Amway.	
	Amway Limitations (eg. Frequency of visiting the market. Business advice from the market. Etc)	Amway has no limitations, would be individual requests for visa as per entry requirements in to Australia/ New Zealand.	No		N/A		
	Registration Fee Requirement	Start up kit \$99, additional product packs available.	Application form		Minimum \$99.00		
	Renewal Requirement	annual renewal, January 1 - December 31			N/A		
Reference Materials	Do you allow the sale of a distributorship?	Yes. Specific processes and minimum qualification requirements. See rule 6.4 of the Rules of Conduct Australia and New Zealand.			N/A		
	Cultural differences				N/A		
	Unique market characteristics (eg. Some products are not sold in this market.)	Please see www.amway.com.au	No		N/A		
Do you provide any additional support from your market? What is it?							

If you have any further questions or concerns, please contact the company at 1) Australia: 61-1800-45 46 47, aust_bu@amway.com; 2) New Zealand: 64-9-9198840, nzfeedback@amway.co.nz (General Inquiries), nz_bu@amway.com (Business Relations)