

Market Requirements for Canada

There are several business options available for establishing a second business in Canada, each with its own legal requirements. The decision of which option an Independent Business Owner chooses would be driven by Canadian income tax issues and the individual's plans for the business and its development. Generally, the costs to register a business are reasonable.

	Description	Supporting documentation	Official contact information. (eg. Website, phone #, email address, etc)	Potential costs/Fees associated	Potential timeframe	Obtained by authorized agent allowed? (Y/N)
Legal Requirement	Citizenship Requirement					
	Residency Requirement	permanent resident status or a temporary employment authorization to work	A temporary employment authorization is issued for one year with limited renewals.	Extra \$5.00 registration fee for IBOs living in Nova Scotia		
	Local Address					
	Visa Requirement	If Non Resident is not traveling to Canada: •No Visa is required If Non Resident is traveling to Canada: •Visa must allow you to operate an Amway business •Student Visas are not eligible •Unless exempt from visa requirements, every foreign Independent Business Owner seeking entry for temporary stay into Canada must first obtain the appropriate visa		•Check with Canadian Immigration to find out the visa requirements •Visa applications are generally available from the Canadian Consulate or Embassy office in the applicant's home or resident country		
	Business Requirement (ie. Tax implications)	No Tax ID required				
	Local bank account					
Business Entity	Who can be a distributor? (are corporations accepted?)	Must initially register with legal name and can incorporate later.	Business Reference Guide			
	Minimum Age requirement	16 and older	Business Reference Guide			
	Restriction on # of applicants	no limit				
	Who can register as a partner/applicant? (eg. Spouse, children, relatives)	spouse, children, parents, relatives, friends	Business Reference Guide			
	Registrants prohibited (eg. Student, government worker.)	no restriction	Business Reference Guide			
	Is an ABO able to register their Amway Business as a legal entity?	Yes, Only individuals can register as IBOs but they can then sign an Entity Authorization Agreement if they wish to operate their IB as a legal entity.	Business Reference Guide Rule 3.3			
	Does Contract explicitly allow transfer of assets to trust, legal entity, etc.	Not explicitly.	Business Reference Guide			
Amway Requirement	Amway business Requirement ((eg. Must be at certain PV level of percentage level to earn a bonus)	Bonus payments are based on your PV level. IBO must be in good standing.				
	Amway Limitations (eg. Frequency of visiting the market. Business advice from the market. Etc)	N/A				
	Registration Fee Requirement	Fee requirement - no kit purchase requirement. Registration Fee includes necessary literature pieces.			Registration is \$55 (or \$67 w/ a \$12 IBOAI Support Fee. Product Kit is \$82.95.	
	Renewal Requirement	Annual renewal September 1 - August 31				
	Do you allow the sale of a distributorship?	Yes, Refer to the Business Reference Guide - Rule 6.8 for full details.	Business Reference Guide			
Reference Materials	Cultural differences		French Canadian literature.			
	Unique market characteristics (eg. Some products are not sold in this market.)	Some U.S. products are not available in Canada.				
Do you provide any additional support from your market? What is it?	Full Customer Service Support in U.S. along with a Canadian/U.S. Website for shopping and answers to questions.					

If you have any further questions or concerns, please contact the company at 1-800-265-5470 or Customer Service: sales.ca@amway.com